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| Andrew R.  Steele  To enroll in a management or sales development program that will utilize my skill set of data analysis, teamwork, communication and leadership to solidify myself as an asset to the company | |  |
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| Experience **May 2019 – August 2019 Gainesville, FL** Management Trainee Intern **•** **Enterprise Rent-A-Car**   * Served a broad variety of clients in one of the largest Enterprise branches in Florida, addressing customer concerns and overcoming objections to supply company revenue and customer satisfaction at an above average rate * Competed with a group of 10 interns across Southeastern Florida to generate additional revenue per ticket, gaining sales experience and ultimately winning the number one intern position * Built informal relationships with local vendors and clients through friendly communication, creating a welcoming environment for customers that ensured their return   **January 2017 – October 2017 Gainesville, FL** Kitchen Assistant **•** **Kappa Alpha Theta Fraternity**   * Used time management, teamwork and listening skills to prioritize preparing meals for 250 women within a deadline   **August 2012 – May 2016 Parkland, FL** Tutor **•** **Self Employed**   * Effectively communicated academic topics from low level mathematics to advanced statistics to students between the ages of ten to eighteen * Utilized interpersonal skills to manage a growing base of loyal clientele, constantly expanding through personal advertisement or word of mouth  Education University of Florida, Warrington College of Business, Gainesville, FL   * Bachelor of Arts in Business Administration, Minor in Leadership * GPA 3.5, Graduating December 2019  Leadership **August 2018 – December 2018 Gainesville, FL**  Nu Class Member **• Heavener Leadership Challenge**   * Selected to be one of 50 participants amongst a competitive pool of over 300 to participate in an extracurricular leadership program based off the acclaimed novel, The Student Leadership Challenge, where I learned different methods for leading others and developed proficient teamwork skills amongst a group of my peers   **September 2016 – April 2017 Gainesville, FL**  Recruitment Chair **•** **Lambda Chi Alpha Fraternity**   * Developed multiple processes of enticing people to join and maintained connections with dozens of prospective members and followed through * Tightly managed a $5,000 budget ultimately saving the fraternity over $1,000 in usual rush costs through efficient spending |  |  |
| Personal Info |
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| (352) 256-2480 |
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| Skills **Leadership**  Expert  **Communication**  Expert  **Relationship Building**  Advanced  **Teamwork**  Expert Languages **Portuguese**  Expert  **Spanish**  Advanced Additional Info **Graduated from Marjory Stoneman Douglas in 2016**   * Gained leadership experience as the captain of the swim and water polo teams for one year |