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| Alan Sableski | 407-406-1307 | alan.sableski@gmail.com |

Confident professional with a remarkable track record of personal and corporate success. Driven by a fierce, quiet competitiveness, I inspire colleagues to pursue excellence and consistently deliver results beyond expectation.

**History of Success**

**General Manager**

TAYLORWORKS—January 2014 thru Present Longwood, FL

* Seized an opportunity to transform the business into a world-class Managed Services Provider achieving a spot as one of the top 500 MSPs in the world.
* Relentlessly pursued optimization in service delivery slashing **costs** **70%.**
* Cultivated an environment of collaboration achieving extraordinary employee retention rates.
* Financial results outperformed expectations increasing net profit margin **8%**.
* Spearheaded the initiative to increase recurring revenue by **100%.**
* Established administrative and cash management processes leading to a reducing debt and improving cash reserves.

**Director of Operations - North America**

SHIELDS ENVIRONMENTAL, INC.—February 2002 thru November 2014 Sanford, FL

* Consistently and convincingly outperformed competitors in the telecom industry, achieving **Best in Class** status year after year.
* Delivered over **$8 million** in cost savings by building a product testing center.
* Developed and launched new business units generating over **$3 million** in new profit.
* Pioneered the drive in the telecom industry to attain environmental certification for responsible electronics recycling.

**EDUCATION**

UCF—University of Central Florida, Orlando, FL Bachelor of Science

**OTHER INVOLVEMENT**

* 3 Term member of 8-person Board of Advisors, Faith Assembly of God, Orlando, FL
* Infragard member (2016 - present)
* Youth sports coach (FBVA, ACYS, SSAC, FCA, AAU) (2003 - present)
* Royal Rangers leader and mentor (1998-2019)